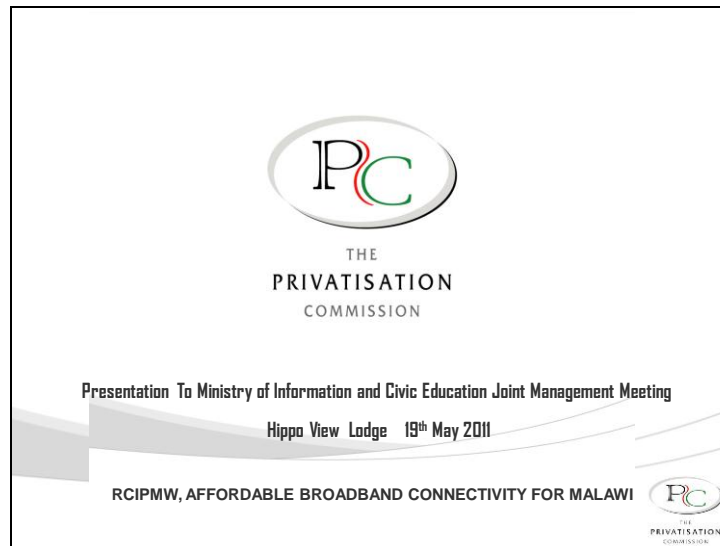
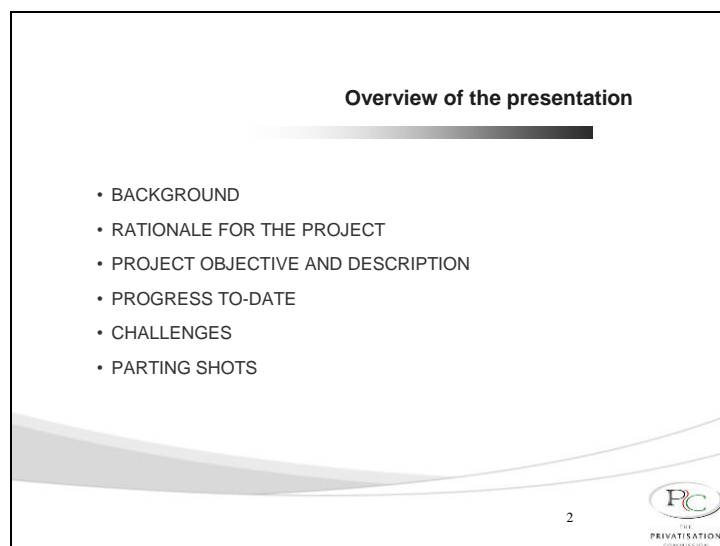


## ANNEX 4: PRESENTATION ON RCIP FROM PRIVATISATION COMMISSION

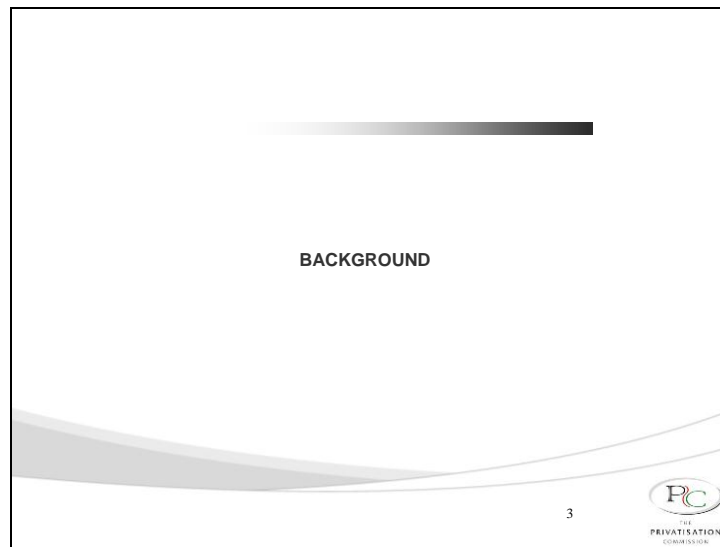
### Slide 1



### Slide 2



## Slide 3




## Slide 4

Slide 4 is a presentation slide with a white background. At the top center, there is a horizontal gradient bar transitioning from light to dark. Below this bar, the word "Background" is centered in a bold, black, sans-serif font. The main content of the slide is a bulleted list of points regarding the ICT revolution in Africa. The bottom of the slide features a decorative wavy line in shades of gray. In the bottom right corner, there is a small logo for "PC THE PRIVATISATION COMMISSION" and the number "4" is positioned just above it.


- Despite undeniable ICT revolution in Africa
  - E.g. total number of phones have increased by 14 times in 10 years in Africa
  - High call charges (mobile/fixed) compared to any other region
  - US \$ 3,600 per Mbps per month duplex in Malawi Vs. US \$ 350 in Uganda
  - Lower broadband penetration
  - Imperfect policy/legislation frameworks for the growth of ICTs
  - Poor information flow/access
  - Low productivity economy wide

## Slide 5



**PROJECT RATIONALE**

5




## Slide 6

**From the digital divide to digital advantages**

- The Government of Malawi, through MICE, recognises
  - Broadband can be an effective tool in enhancing economic efficiency in Malawi and therefore growth of all sectors in the economy
  - Broadband can spur new business models and therefore growth of the ICT sector
  - Broadband is a platform for the launch advanced development/commercial services
  - ICTs link people across geographical boundaries: global village


6



Slide 7


PROJECT OBJECTIVE AND DESCRIPTION

7

  
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Slide 8

PROJECT OBJECTIVES



- To address the Missing Gap (coast connectivity)
- To improve quality , affordability and availability of broadband
- To contribute towards reforms in ICT policy and legislative frameworks

8

  
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Slide 9


**RCIPMW components**

**1. ENABLING ENVIRONMENT**

- Capacity Building and Advisory Support
- Policy, Legislative and Regulatory Reform Support
- Environmental Management and Resettlement
- Monitoring and Evaluation & Communications

**2. CONNECTIVITY**

- Pro-competition Open Access
- Fibre Connectivity to the Coast
- Virtual Landing Point
- Broadband Connectivity to Select Institutions


9

Slide 10

**Project Components Cont'd**

**3. PROJECT MANAGEMENT**

- RCIPMW Establishment and Set up
- Project Steering Committee (MACRA, MICE, MoF, MoPDC, NRA, MoLNRE, MoJ)


10

## Slide 11

### RCIPMW connectivity approach

- Open access and pro-competition format for all network elements
- PPP model of implementation for efficiency, private sector resource mobilisation
- Private ownership and operation of network infrastructure elements
- Redundancy/diversity of routes, cables and landing stations to provide resilience
- Multi-lateral implementation arrangements involving Ministry of Information, MACRA, PC
- PC designated project implementing unit
- GOM is long term capacity pre-purchaser

11




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## Slide 12

### PROJECT PROGRESS TO-DATE

12



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Slide 13

Component 1: Enabling Environment			
Item	Current Progress	Next Steps	Comment
Civil Service ICT Policy	• Consultant on the ground and draft inception report submitted	• Contract Management	MICE undertaking the study
Capacity Building – MICE, MACRA, PC	• Progressing Well	• Training programme for project to be closed	
Cross-border negotiations	• Scheduled visits conducted	• None	• Residual meetings could be proposed
Communications Act Review and drafting of e-legislation	• Preferred Bidder to be appointed before end of May 2011	• Formation of broad-based Working Committee	• Cross sectoral matters need careful management
Monitoring and Evaluation	• Consultant under recruitment	• In depth M & E Activities	• Sector wide plan to be produced
Environmental and Social Impact Assessment	• Project Brief, ToRs Approved	• Waiting for compilation of tender documents	• Budget could be allocated
National ICT Policy Symposium	• One meeting held in 2010 and two more still outstanding	• Organise the remaining meetings • Finalise the National ICT Policy	• Waiting to hear from MICE
Communications	• Communications consultant recruited • PPP Bill expected to be passed soon	• Commencement of communications activities	• Project hopefully to assume higher profile

13



Slide 14

Component 2: Connectivity			
Item	Current Progress	Next Steps	Comment
Provision of Internet Connectivity to GWAN	• MTL providing 10 Mbps for 11 months from October 2010	• Contract Management	SLA Problems have cropped up
Last Mile connectivity	• Tender published for Phase I	• Preparations for Phase II	US \$ 2 Million Budget
Detailed Feasibility Study Consultancy	• Consultant on the ground	• Expected date of completion 30 <sup>th</sup> June 2011	• DFS Road Map • Public Consultations • MOF
Transaction Advisor	• Consultant Appointed	• Pending completion of FS	Advisor may include construction and operations
Licensing of New Entrant	• Licensing work plan under discussion	• Implementation of plan	• Success of project also hinges on licensing

14




## Slide 15

### Next Steps

- Time is critical, there s a need for :
  - Working Committee on e-Legislation to be established and to commence supervision of consultancy study
  - Urgent action to commence licensing formalities for New Entrant
  - Approvals on Detailed Feasibility Study, Transaction Advisor and Other Documentation
  - Synergies and Linkages with other MICE initiatives e.g. e-Government
  - Communications efforts to raise profile of project and favourable ratings
  - Preparations for mid-term review

15




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## Slide 16

### Expected Outcomes

- Government launches tender for regional connectivity from Malawi to Dar-Es-Salaam by September 2011
- Government signs long-term supply contract with winning bidder by December 2011
- Winning bidder to provide Malawi-Tanzania network by December 2012
- Bidder owns and operates network infrastructure under specific terms and conditions e.g. ring fencing, service level agreements (SLA)
- There is an up to tenfold drop in whole internet charges

16



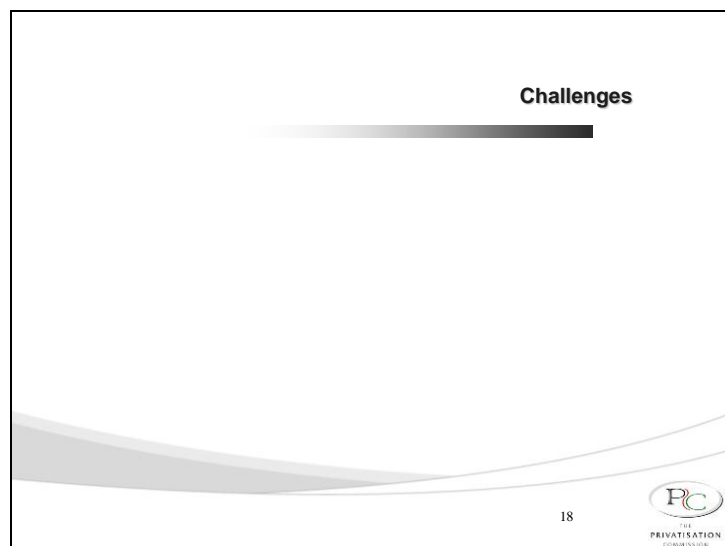
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Slide 17



Slide 18




## Slide 19




### Parting Shots

- Evolution of policy and legislative framework to continue
- Competition is better than regulation
- Need to develop local content
- Malawi is still short of Infrastructure e.g. access networks

19



## Slide 20



**Name of Presenter : Chimwemwe Matemba**

**For more information, please contact :**

**The CEO  
The Privatization Commission  
P.O. Box 937  
Blantyre.**

**Tel: 01 823 655  
Fax: 01 821 248  
E-mail: [info@pcmalawi.org](mailto:info@pcmalawi.org)**

20

